Customization Overview
Osborne Coinage

OSBORNE COINAGE ®
America's Oldest Private Mint

Founded almost 200 years ago. Country's oldest private mint.

Location: Cincinnati, OH

Custom crafted coins, medallions, and tokens by die striking.

A part of a family of companies; Osborne Coinage, Osborne Mint, Tokensdirect, and Van Brook of Lexington.

Created campaign coins for Abraham Lincoln, billions of ration tokens for WWII, the original Star Wars coins, Mardi Gras doubloons, and millions of casino tokens.

"Algorithm was really good at capturing our customization needs and helped us make good decisions on where to spend resources and where to adjust."

-Strategic Total Quality Planning Mgr., Osborne Coinage

Objectives

Osborne Coinage has been producing custom coins for 200 years by die striking. In late 2023, they began implementing Acumatica Cloud ERP and made a couple of things clear that they needed to run properly. Having one system and one source of truth in effort to reduce duplicate entry and extra work tracking information in multiple disconnected systems (Synergy, Macola, external spreadsheets, word documents). Plus, incorporate current Engraving Department Operations into Acumatica's Quote to Order Functionality.

Tailored Solutions

Algorithm was able to implement Acumatica successfully on the first go-live in March 2024.

Algorithm was tasked with creating a new "Engraving" module/workspace that would be used to maintain and track "Die Requests" and "Engraving Dies", which when paired together, controlled the production of engraving dies which are then used in the manufacturing process to create finished goods such as coins and tokens. The Engraving module would need to interact with other Acumatica modules ranging from Opportunities, Sales Quotes, Sales Orders, and Production Orders to accomplish these tasks. Data from the legacy Macola and Synergy systems were then used to backfill the new Engraving module and deliver a smooth transition to a unified workflow.

Benefits

- One system, one source for everyone to access.
- Improved control of expenses by having one system to enter and approved by supervisor.
- Improved cost to sales tracking and workable budgeting & forecasting system that reviews progress during the year.
- Move to a live GL rather than monthly updates in different system.
- Engraving workspace remained familiar enough to keep employees from learning new screen workflow.

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